



PREFERRED HOTEL
CORPORATE RATES
Valid until December 31, 2020

All employees are welcome to use the 2020 GAIN Corporate Rates below for business and/or personal travel. Corporate rates are only extended to employees of the GAIN Group unless otherwise specified. **Please be kindly reminded that when using these corporate rates, you and your guests (if applicable) are representing the Group.**

PROPERTIES IN VICTORIA

Inn at Laurel Point

680 Montreal Street, Victoria BC V8V 1Z8
Tel. 250.386.8721

These rates are available for both business and personal travel for employees. To make a reservation, please call 250.386.8721 or email reservations@laurelpoint.com. Please request **GAIN Group's** corporate rate.

Room Category	Jan – Mar	Apr	May & Jun	Jul, Aug & Sep	Oct - Dec
Laurel Wing Guestroom	134.00	144.00	219.00	239.00	134.00
Inner Harbour Laurel Wing Guestroom	164.00	174.00	249.00	269.00	164.00
Traditional standard style ocean view rooms with balconies.					
Erickson Wing Studio Suite	214.00	224.00	319.00	339.00	214.00
Luxurious suites featuring large balconies with furniture and ocean views.					

Coast Victoria Harbourside

146 Kingston Street, Victoria BC V8V 1V4

These rates are available for business travel for employees only. Reservations can be made directly on their website with the booking code '**GAIN**' or by calling their central reservations department at 1-800-663-1144. Please ask for the GAIN rate.

Room Category	Daily Best Available Rate	Discount Off the Daily Best Available Rate
Comfort Room	119.00 – 399.00	15%
Superior Room	139.00 – 439.00	15%



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[Sandman Victoria](#)

2852 Douglas Street, Victoria BC V8T 4M5
250.388.0788

These rates are available for both business and personal travel. To make a reservation, please call 250.388.0788. Please request **GAIN Group's** corporate rate (can be used at any Sandman property).

Room Category	Jan 1 – Apr 30 Oct 1 – Dec 31	May 1 – Jun 30	Jul 1 – Sep 30
Standard Queen	109.00	146.00	15% off bar
Standard King/Twin	118.00	155.00	15% off bar
Junior Corporate Suite	127.00	164.00	15% off bar
Studio Kitchenette Two Doubles & Sofabed	136.00	173.00	15% off bar
Corporate King Suite	136.00	173.00	15% off bar
Jacuzzi Suite	190.00	227.00	15% off bar

PROPERTIES IN VANCOUVER

[Sandman Hotel Group Hotels](#)

GAIN's corporate rate can be used at any Sandman Hotel Group property listed in the attached Sandman Group Rate Sheet (pricing is also listed). Please request **GAIN Group's** corporate rate. These rates are available for both business and personal travel. Learn more about Sandman Hotel rates by [clicking here](#).

[Exchange Hotel Vancouver](#)

475 Howe Street, Vancouver, BC V6C 2B3

This is a new hotel that opened in December 2018 and is located on the corner of Pender and Howe. These rates are available for both business and personal travel and may be extended to friends and family.



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To make a reservation, please call 604.563.4693 or email reservations@exchangehotelvan.com. Please request GAIN Group's corporate rate. If you wish to book through their website, to access our rates, please use the code "GAIN".

Please note that charges will be applicable for upgrades. Rooms are based on non-last room availability and subject to availability. and will not be available when the hotel reaches 80% occupancy or if the requested travel dates fall within the blackout dates below. This corporate rate is for individual travelers only.

Room Category	Jan 1 - Mar 31	Apr 1 – Apr 30	May 1 – Sep 30	Oct 1 – Oct 31	Nov 1 – Dec 31	Blackout Dates
Deluxe Queen	179.00	215.00	299.00	215.00	179.00	Jan 27 – 29 Feb 5 – 6 Mar 5 – 7 Mar 14
Superior Queen	199.00	235.00	319.00	235.00	199.00	Jun 22 – 24 Jul 10 – 16 Aug 7 - 10

Coast Coal Harbour

1180 W Hastings Street, Vancouver BC V6E 4R5

Please note that these rates are available **for employees and for business travel only**. Reservations can be made by calling 1.800.663.1144. Please ask for GAIN Group's corporate rate.

Room Category	Jan 1 – Apr 30	May 1 – Sept 30	Oct 1 – Dec 31
Comfort Room	179.00	239.00	185.00
Superior Room	209.00	279.00	215.00
Premium Room	239.00	309.00	245.00

PROPERTIES IN RICHMOND

Sandman Signature

10251 St. Edwards Drive, Richmond BC V6X 2M9

Reservations can be made by calling 1-604-278-9611. Please see attached Sandman Group Rate Sheet for pricing. These rates are available for both business and personal travel. Please request **GAIN Group's** corporate rate (can be used at any Sandman property in the rate sheet). Learn more about Sandman Hotel rates by [clicking here](#).



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Sandman Hotel Vancouver Airport

3233 St. Edwards Drive, Richmond BC V6X 1N4

Reservations can be made by calling 1-604-303-8888.

Please see attached Sandman Group Rate Sheet for pricing. These rates are available for both business and personal travel.

Please request **GAIN Group's** corporate rate (can be used at any Sandman property in the rate sheet). Learn more about Sandman Hotel rates by [clicking here](#).

Sheraton Vancouver Airport Hotel

7551 Westminster Highway, Richmond, BC V6X 1A3

Reservations can be made via the link below. The rate is set up under Volkswagen but the sales manager at the Sheraton Vancouver Airport Hotel has extended this rate to us. These rates are available for both business

Reservations can also be made through their Reservation Department at reservations@sheratonvancouverairport.com or by calling 604-273-7878 and asking for **In House Reservations**. Please request the **Volkswagen or VW** rate at the time of booking. If you wish to make your reservation online, you may use this link [here](#).

Room Category	Jan 1 – Apr 30	May 1 – Sep 30	Oct 1 – Dec 31
Standard Rooms	177.00	187.00	177.00